

Andrii Muzychuk

Senior Salesforce Consultant

- 18 years in Software development industry
- 14 years in Salesforce development niche
- 7 certificates including Salesforce Certified Application Architect
- Great attitude and experience in communication with business owners, stakeholders, Salesforce Users, Salesforce Developers, and non Salesforce Developers
- Good experience in leading teams
- Extensive experience in Apex coding, Visualforce pages, Flows, and integrating Salesforce with external systems
- M.S. in Computer Science



Work experience:

Senior Salesforce Consultant as Independent Contractor (remote-worldwide)

June 2024 – present

- Automate business processes utilizing Salesforce (Sales Cloud & Service Cloud), allowing customers to focus on creative tasks instead of tedious, time-consuming ones.
- Act as Business Analyst for clients by gathering business requirements, evaluating existing implementations, and discussing business processes with stakeholders and users.
- Act as Architect, Developer, and Admin implementing new functionality, maintaining existing one, and suggesting new functionality based on the company's business processes and needs.
- Integrate Salesforce with different services through REST APIs (Ericsson, RingCentral, Todoist, and a few more) or by utilizing their AppExchange packages (RingCentral, Sync Made Easy (for Shopify)).
- Migrate Wordpress website to Salesforce Sites making any Product changes inside Salesforce org reflect Product changes on a website.
- Do Apex coding (class, trigger, batch, schedulable, queueable, controllers for Visualforce, LWC, Aura), Visualforce, Aura, LWC.
- Utilize all the declarative capabilities like Custom Objects/Fields, Layouts, Assignment Rules, Validation Rules, Duplicate Rules, Flows (Screen, Record-Triggered, Scheduled-Triggered), Reports, Dashboards, Sales Processes, and many more.

2021 – present

- Mentor beginners into the Salesforce world. Teach them basic concepts and best practices. Help them implement their tasks (while always explaining to them why it should be done that specific way).

Salesforce Field Engineering team leader at InCountry (remote-worldwide)

<https://incountry.com/> - Compliantly operate applications worldwide with data residency, data sovereignty, and cross-border data transfers. Fully compliant from China to Saudi Arabia to Germany.

2021 – June 2024 (Salesforce Field Engineering team leader)

- Managed a team of experienced Salesforce professionals; distributed tasks among team members according to their top skills and preferences.
- Communicated complex technical details of InCountry products to prospective clients, enabling informed decision-making and driving sales growth.

- Helped integrate InCountry products into clients' Salesforce orgs (acting as a Professional Services team) bringing the lunch date earlier.
- Contributed to the Salesforce package through suggesting new features and enhancements, resulting in improved user experience and increased customer satisfaction.
- Performed code reviews and conducted technical interviews; Apex.

Senior Salesforce Engineer at Mapbox (office/remote)

<https://www.mapbox.com/> - AI-powered location technology for automakers, mobile app developers, and logistics services

2019 – 2020

- Cloned Google Spreadsheet functionality into Salesforce with Visualforce/Apex saving tons of time for Sales Reps avoiding copy/pasting data from Google Spreadsheets into Salesforce records.
- Fixed and then re-implemented Lead assignment, rating, and auto-convert processes using third-party Lane Four package saving tons of time for Sales Reps and letting them work on top priority Leads.
- Implemented Reports and Dashboards that have recent and historical usage data of Mapbox customers in Salesforce making spikes identification and overall reporting easier for Account Managers.
- Identified unused and unnecessary licenses (CPQ) saving \$100,000 a year for the company.

Previous experience (office and remote-worldwide)

2011 – 2019

- Coded tasks given by a supervisor, stakeholder, end users. Mostly they were Apex triggers, batchables, schedulables, Visualforce pages with Apex controllers/extensions; rarely they were Aura and LWCs.
- Coded desktop and web applications using C#, PHP, Java, Qt and MySQL/MS SQL.

Email andrii.muzychuk@gmail.com

Personal Website <https://muza.cloud/>

Video introduction <https://youtu.be/GABbx8SnzFE>

Certificates <https://trailhead.salesforce.com/en/credentials/certification-detail-print/?searchString=++mubyBCMnldEKGUB2A5w7vZP5XI2PA90INLfADY2fPgRXChZaCgR64lwKa2WiLU>

LinkedIn <https://www.linkedin.com/in/andriimuzychuk/>

Salesforce Trailblazer <https://www.salesforce.com/trailblazer/amuzychuk>

GitHub <https://github.com/andrew-chiz-muzychuk>

Stack Overflow <https://salesforce.stackexchange.com/users/673/andrii-muzychuk>